

RAYMOND JAMES®

April 17, 2020

SENT ON BEHALF OF PAUL ALLISON

Dear Colleagues,

We're all in this together. You hear this phrase a lot. All of you, by adhering to public health guidance to stay home and stay safe, are an important part of the glimmers of hope we are now seeing in certain parts of the country. Outside of Ontario and Quebec, several provinces are reporting slight signs of the COVID-19 cases plateauing.

While we all feel for the individuals and families affected by this devastating virus, there are a growing number of people recovering, leaving hospitals and returning home. This pandemic is far from over, but we have hope.

Being separated from your loved ones, or not having the freedom to have a family picnic in a park, is not normal. Yet, midst all of the sad or negative stories we hear about, there are also many other stories that are tremendous examples of kindness, courage and inspiration. Stories that showcase more than ever the heart of Canadians.

Many start with the doctors, nurses, and other healthcare givers at hospitals and long term facilities helping the elderly. There are paramedics, fire fighters, police officers. There are truck drivers and those working to serve us at grocery and drug stores. There are countless others across the nation who are working in essential services all providing critical support to keep our lights on, homes heated and even picking up our garbage. These individuals continue to work to put the welfare of others first and are our true heroes.

While all Canadians have been affected by the current pandemic, I want to give a big shout out to the people of Alberta. No other place in Canada has been hurt by so many events in past and current times. Albertans have been hit hard from devastating job losses in the Oil and Gas sector; global energy trade wars, the general global economic plunge and now the COVID-19 crisis. So many communities and families in the province have been impacted. And yet, Albertans continue to stand tall, showing amazing fortitude and care for others.

And this is what I consider one of our most hopeful signs. In recent weeks, Alberta has come to the aid of others in a big way. They have reached into their own store of supplies to share ventilators, Personal Protective Equipment, and other much needed medical equipment to support frontline healthcare workers in Ontario and Quebec. There is no better sign of the character of Albertans. To those of you living in Alberta, or know someone who is, please pass along our heartfelt thanks to your friends and family for reminding us what it truly means when we say, *"We're all in this together."*

Glimmers of hope like these make me feel proud to be a Canadian. I urge you to search for those glimmers of hope in your homes and community. Thank you for all of your efforts and for your ongoing support.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul Allison", with a long, sweeping flourish extending to the right.

Paul Allison
Chairman and Chief Executive Officer
Raymond James Ltd.